

An Investment In Healthcare Information...



Increasingly, physicians, practice managers, and technology vendors agree that investment in an Electronic Medical Record System will:

- Improve patient care by producing more accurate patient records.
- Enhance continuity of patient care among multiple physicians.
- Avoid lost or misfiled patient reports and charts.
- Be HIPAA Compliant.
- Eliminate paper charts and their associated costs.
- Eliminate transcription costs and reduce or eliminate dictation.

Return on Investment

Business leaders instinctively know we must spend money to make money. An investment in health care information technology can better position a practice with a competitive advantage by improving staff performance and patient awareness. An integrated Electronic Medical Record is an investment that will streamline work flow processes.

It has been estimated that the initial cost of EMR for an average three physician practice can range between \$50,000 and \$75,000. The EMR's true cost is dependent on the desired functionality and the number of providers and support staff that will use the EMR.

Regardless of cost, implementation of an EMR, as with any other system, requires a significant investment in time and planning.



Technology Can Better Position A Practice



System Requirements of an Electronic Medical Record

The EMR you ultimately choose will include scheduling for patients, availability to multiple physicians and other clinicians, as well as intra-office communication.

System design should be structurally sound and based on industry standards (HL7) for healthcare technology and allow integration with system infrastructure and equipment both now and in the future.

A well-designed EMR system will allow for growth as the medical office grows and the needs of the practice changes at minimal expense to the provider or medical facility.

EMR Features:

- Be healthcare industry compliant (HIPAA/JACHO).
- Track missed, cancelled or changed appointments.
- Be user friendly and customizable.
- Create patient wellness reminders based on patient history which can be mailed or emailed to the patients for preventive care.
- Capture overlooked charges and eliminate coding errors.
- Enhance the timely filling of claims to better track insurance reimbursements.
- Provide the ability to scan in paper documents that are attached to the electronic patient record.
- Orders and lab results that are securely transmitted by fax, email or other transfer protocols that include electronic signatures.
- Integrate with external systems and ancillary departments of the medical facility.
- Allow concurrent documentation by multiple users so that more than one person can access a patient record at a time.
- Allow for remote access for providers who practice in more than one location or from places other than the office.
- Manipulation of the statistical data of will allow querying for information for clinical research, and quality reports.
- Provide user friendly data exports for storage, system redundancy to protect your data, and to use with other applications i.e. Microsoft Word/Excel.